



Olivet Underwriter

The Official Newsletter of the
Alpha Alpha Chapter
Gamma Iota Sigma



Craig S. Carpenter, Editor
ccarpenter@olivetcollege.edu

“Successful Individuals for a Successful Tomorrow”

Published Since 1987

2005-2006

<http://web.olivetcollege.edu/gis>

Another Great Year for the Alpha Alpha Chapter!



Extreme Risk Takers take over Chicago Again

Chicago, IL - The Alpha Alpha Chapter of Gamma Iota Sigma at Olivet College and the Derek Hughes/NAPSLO Foundation worked together once again to provide another symposium for the insurance, risk management and actuarial students of the world. The symposium took place during the weekend of March 31-April 2, 2006. Approximately 7 schools and over 75 students participated in this memorable weekend.

The symposium incorporated a sports theme with a visit to the ESPN Zone and the social highlight - a ticket to the Chicago Bulls vs. Boston Celtics basketball game sponsored by the Derek Hughes/NAPSLO Foundation. The new educational portion of the program was an interactive case study in which the participants demonstrated surplus lines education received throughout the weekend and put it to use on an actual account, presented by leading professionals in the surplus lines insurance industry from across the nation. Overall, the symposium was educational and fun!

If you're interested in attending or being a part of this symposium next year, please call 269-749-6605 to get more information.

Management Conference '05

Mackinac Island, MI - The Alpha Alpha chapter of Gamma Iota Sigma hosted the 34th Annual International Management Conference at Mackinac Island's Mission Point Resort. There were fourteen chapters in attendance; approximately 175 students, faculty advisors, and industry professionals. The focus of the weekend was *“Don't step in the street fudge: lessons for your chapter and for life.”*

During a chilly breeze off the Straits of Mackinac, the conference kicked off Thursday October 20th with a meet and greet session that lasted late into the evening. Friday was opened with a presentation by

Laurie Hoskin of Lockton Companies. During lunch, the speakers from St. Paul Travelers spoke about the importance of dressing well and preparing for success. The presentation was followed by the annual “Gamma Games,” which was a competitive island scavenger hunt this year. The night was concluded with a Polynesian luau, which included a limbo contest in which the new incoming International Student Representative and immediate past president of the Alpha Alpha Chapter, Gabe Pringle, won. Saturday's focus was chapter management workshops through Gamma Iota Sigma and culminated with the International Awards dinner that night. The speaker of the night was the President of Lockton Companies of Houston, Tim Kelly.

Each member left the conference enthused with making their chapter a more efficient group. The slogan, “Don't step in the street fudge; lessons for your chapter and for life” was sent back with each chapter to remind everyone to overlook negatives and to rise above the road apples. The Alpha Alpha Chapter would like to thank all of the industry sponsors & representatives that made this weekend on Mackinac Island a memorable event. Without their financial support, this weekend in Northern Michigan would not have been possible.

The next opportunity to learn and network with many industry leaders & to better run your chapter will be the 2006 International Management Conference to be hosted in Indianapolis, Indiana, by the Alpha Epsilon Chapter at Indiana State University October 12 through 14, 2006.



Check out <http://web.olivetcollege.edu/gis>
for photos of recent events

**Membership Involvement and Recruiting
Committees Do Very Well in Bringing the Top
Insurance Talent to the Industry**

We kicked off the semester with a bowling social at Marshall Lanes. This year every lane was full because we have so many members. Other activities in which we completed were a dodgeball tournament, basketball tournament, pumpkin carving contest (judged by President Tuski), and many more.

In addition to the fun and exciting activities throughout the year, our Vice-President of Recruiting, Dan Bonnell, kept his committee rolling as they recruited future students for the Alpha Alpha Chapter. Dan attained his goal of talking with students at 15 high schools from across the state about studying insurance. So far we are at the preliminary steps with high schools in the Lansing, Kalamazoo, and East Michigan areas, for next year.

Hey Alumni!!!

Looking for a great professional networking opportunity in Michigan or Chicago? Alumni of the Alpha Alpha Chapter have formed a Gamma Iota Sigma Alumni Chapter called The Great Lakes Chapter. If you're interested in joining, contact Jason.D.Wells@marsh.com.

**Olivet College Insurance Program
Summer Internship Placement – 2006**

Ryan Adams	CNA Insurance Co.
Angel Betz	Auto Owners Insurance Co.
Amy Brackewagon	State Farm Insurance
Kris Burns	Liebler Agency
Craig Carpenter	NAPSLO National Internship Liberty Surplus Lines Ins. Co. AMWins
Ryan Coburn	Arch Insurance Company
Elyse Cornwell	John Hancock Financial Network
Kristin Dickinson	Accident Fund (Academic Intern)
Matt Domitrovich	Arch Insurance Company
Justin Guscinski	Richmond Agency
Josh Hart	All Risks Ltd.
Darren Hamman	MHA Insurance Company

Leon Hilaski	Booth-Hilaski Insurance Agency
Gina Hilgendorf	Meadowbrook Insurance
Alan Holdorf	Blue Cross Blue Shield
Dwight Houston	Allen-Harmon Insurance Agency
Nate Hughes	State Farm Insurance
Justin Hulsebos	State Farm Insurance
Matt Jezior	All Risks Ltd.
John Johnson	Frankenmuth Insurance
Deyan Kozhuharov	State Farm Insurance Agency
Hristo Kozhuharov	First Mercury Financial
Courtney Kuch	Laginess Insurance Agency
Ken Lackscheide	Frankenmuth Mutual Insurance
Tony Lawrence	Accident Fund Company
	Gibbs Agency – MEEMIC Insurance
Ashley London	
Jackie Lydy	Hart-Dole-Inouye Federal Center
Andrew Martin	Marvin Okun Insurance Agency
Wagner Mathews	Accident Fund (Academic Intern)
Stephanie Nicolai	Michigan Insurance Company
Jennifer Olson	General Insurance Agency
Cameron Rodgers	Accident Fund
Kaylene Rutledge	State Farm Insurance Agency
Roderic Sanders	Blue Cross Blue Shield
Ken Schriener	Auto-Owners Insurance Company
Jaymee Scott	Reinsurance Underwriters
Janet Stam	NAPSLO Internship
Dallas Vanenkevort	Hagerty Insurance
Bradley Waddell	Global Marine Insurance
Lindsey Weaver	Wolverine Mutual Insurance
David Zenner	Hagerty Insurance
John Zenner	Hagerty Insurance

Alumni News

The year is over and with it came great success with the help of our alumni. Over the course of the semester we had numerous presentations and class guest speakers come back to share their knowledge and help our insurance students keep the superior edge we have established. A highlight of the year was the first Olivet Insurance Alumni Networking Luncheon held in November. A number of alumni participated, exchanging business interests and needs, and business cards!

I would like to thank all of the alumni and supporters for their efforts and hope for continued success in the future.

Olivet College Insurance Program Job Placement - 2006

Dan Bonnell	Hastings Mutual Insurance Company
Jon Booth	Allen-Harmon-Mason-Selinger Agency
Mike Daubenmeyer	Life Secure Insurance Company
Heather Hinesman	Citizens Insurance Company
Kefentse Mandisa	St. Paul Travelers
Ryan Morris	Indiana Insurance Company
Gabriel Pringle	All Risks Ltd.
Andrea Szokola	First Mercury Financial

2005-2006 Alpha Alpha Chapter Officers

President – Craig Carpenter
President-elect – James Lile
Reporting Secretary – Ashley London
Recording Secretary – Danielle Bauman
Treasurer – Janet Stam
Vice President of Recruiting – Dan Bonnell
V.P. of Membership Involvement – Jaymee Scott
Vice President of Fundraising – Stephanie Nicolai
Vice President of Public Relations – Kristin Dickinson
Vice President of Community Service – Josh Hart
Vice President of Portfolio – Ashley Euper
Assistant Vice President of Portfolio – John Johnson
Vice President of Alumni Relations – Darren Hamman
Vice President of Career Services – Hristo Kozhuharov
RIMS Liaison – Kefentse Mandisa
CMUA Liaison – Matt Jezior
Webmaster – Ryan Scott
Immediate Past President – Gabe Pringle
District Director – Randy Barnes
Advisor – Carol Breed
Advisor – Mike Hubbel

Congratulations to the 2005-2006 National Exam Passers!!!

*The Alpha Alpha Chapter would like to thank **Hastings Mutual Insurance Company** for their reimbursement program for successful national exam passers!*

10/15/05 to 12/15/05 Exam Window

INS 21

Dan Bonnell
Ryan Colburn
Matt Domitrovich
Heather Hinesman
Jackie Lydy
Andre Manjate
Jennifer Olson
Dan Simmon
Lindsey Weaver
Isaiah Wiltshire

INS 22

Dan Bonnell
Ashley Euper
Heather Hinesman
Ken Lackscheide
Deyan Kozhuharov
Andre Manjate
Andrea Szokola

INS 23

Dan Bonnell

ARM 54

Hristo Kozhuharov

AU 65

Gabe Pringle
Janet Stam

AAI 82

Dan Bonnell

AAI 83-A

Heather Hinesman
Ken Lackscheide
Andre Manjate

AAI 83-B

Dan Bonnell
Heather Hinesman
Ken Lackscheide

AAI 83-C
Heather Hinesman
Ken Lackscheide
Ashley London
Andre Manjate

CISR – Personal Residential

Heather Hinesman
Ken Lackscheide
Andre Manjate

CISR – Personal Auto

Heather Hinesman
Ken Lackscheide
Andre Manjate

CISR – Agency Operations

Heather Hinesman
Ken Lackscheide

1/15/06 to 3/15/06 Exam Window

AIS 25
Dan Bonnell

AU 65
Dan Bonnell

AU 66
Dan Bonnell
Gabe Pringle
Janet Stam

ARM 54
Dan Bonnell

ASLI 161
Gabe Pringle

4/15/06 to 6/15/06 Exam Window

AAI 82
Deyan Kozhuharov
Hristo Kozhuharov

AIS 25
Ryan Coburn
Gina Hilgendorf
Heather Hinesman
Jackie Lydy
Wagner Mathews
Cameron Rogers
Ken Schriener
Kevin Shettler
Andrea Szokola
Dallas Vanenkevort

Brad Waddell
Brandon Warner

INS 21
Gina Hilgendorf
Andrew Lansang
Katie Walker

INS 23
Heather Hinesman
Jackie Lydy
Cameron Rogers
Andrea Szokola
Lindsey Weaver

ASLI 161
Craig Carpenter

ASLI 162
Gabe Pringle

Financial Report

As another successful calendar year has ended, the Alpha Alpha chapter would like to report that the organization has been financially successful once again. This student-run organization has performed various fundraising activities during the 2005-2006 academic year. These fundraisers support various educational trips and conferences, campus programs, community service projects, recruiting activities, and social events. This year's fundraisers have yielded the gains listed below:

Solicitation Response	\$ 6,500.00
Halloween Policies	1,200.00
Career Fair	850.00
Valet Parking	249.00

Major expenses for our chapter:

Annual management conference	\$ 3,108.96
Photo composites	985.00
Resume book printing	610.00
Planning retreat	4,615.33
Induction dinner	2,156.17

In response to the interests and needs of our alumni and other industry friends, we moved our annual golf outing back to the fall, so this year's financial report will not include income from the golf outing. However, the chapter currently has a bank account balance of \$3,772.09 to carry over to next year to help us get off to a good start. With more successful fundraising and efficient use of funds we expect to have another very successful year.

We sincerely appreciate your financial support!

*A Message from Advisor
Carol Breed*

We have had another great school year. Again, our numbers in classes, membership in Gamma Iota Sigma, and activities are soaring. For the past two years we have offered two principles of insurance classes in the fall. And now we are offering some of our other core insurance classes every semester. We continue to offer a variety of higher level classes to all of our insurance students and most of the classes fill up to capacity quickly. With the number of students in the Gamma Iota Sigma seminar at well over 100, the energy level is incredible.

I applaud Gamma Iota Sigma President, Craig Carpenter, for leading our chapter with competence and professionalism. Craig, hats off to you for a very successful year.

I think that it is appropriate to thank all of our students for the many successful events that were held this past year. From the start of the year with hosting a very successful international conference to executing the third *Extreme Risk Takers* NAPSLO educational seminar, with numerous community and career service activities in between the students have really provided a valuable service for the Gamma Iota Sigma members, Olivet College, and the community. The officers have made it so easy to be an advisor of this great organization and I am very grateful for all of their hard work and commitment. All of our officers have set very high standards for the members who will follow in their footsteps.

I think the icing on the cake for the Insurance Program is the involvement of our alumni, the advisory committee, and other members of the insurance business; these professionals who come back and give of their time to help the students understand insurance beyond a textbook is priceless. A big reason that our program is so successful is because of the support from all of our friends. Thanks to all of you who are involved in helping us out.

It is nice to have a bit of down time during break to restore our energy levels and make plans for the next school year, because by all indications and looking at the calendar we are in for another great and busy year. I am looking forward to seeing many of you at our golf outing on September 29, 2006.

*A Message from Advisor
Mike Hubbel*

As I look back at the achievements of our insurance and risk management students this past year, three achievements stand out: the national exams that our students have passed (and designations earned), the internships our students have obtained, and the jobs our graduates have obtained.

A number of students have earned professional designations at an unprecedented level. Unfortunately, universities don't publish this statistic – otherwise, the Olivet College Insurance Program would be at the top of the list.

43 internships are listed elsewhere in this newsletter, but I think the actual number has approached 50 now (I am always the last one to submit my article for this newsletter). All of them quality learning experiences. We have internships in Boston, Atlanta, New York City, Chicago, and throughout Michigan.

This year, all of our graduating seniors obtained employment well before they graduated in May. Challenging and rewarding jobs with national and regional agents, brokers and insurers.

The efforts that our students have put into their studies, internships, and Gamma Iota Sigma activities are returning great benefits to them. And as our graduates increase their contributions to the insurance profession and become more widely recognized, the value of the Olivet College degree will also increase and become more widely recognized in the insurance industry.

Finally, as we begin to produce greater numbers of graduates, the value of our alumni network is also increasing. I hope you'll all take advantage of that network – and someday they'll say, "I can't get anything done, unless I take it to an Olivet alum!" Best wishes to all of you.

There is no greater calling than to serve others in their time of greatest need.

Mike

Keep us informed of your news & moves...

Please call 269-749-6605, fax 269-749-7185,

email gis@olivetcollege.edu, or write

Olivet College Insurance Program, Olivet, Michigan 49076

Education for Individual and Social Responsibility